

FORM B

ARIZONA CORPORATION COMMISSION

Application and Petition for Certificate of Convenience and Necessity to Provide Intrastate Telecommunication Services as an Interexchange <u>Reseller</u>

iviali original plus 10 copies of completed application to:	Por Docket Control Only: (Please Stamp Here)
Docket Control Center Arizona Corporation Commission	T-04029A-01-0515
1200 West Washington Street Phoenix, Arizona 85007-2927	D.>
If you have current applications pending in Arizona as an Interexchange reseller, AOS provider, or as the provider of other telecommunication services. Type of Service: Docket No. Date:	AZ CORP CONSISSION DOCUMENT CONTROL Docket No.
Type of Service: Date:	Date Docketed
A. Company and Telecommunications	Service Information
(A-1) The name, address, and telephone number (including area co	
2901 RIDGELAKE DRIVE, SUITE 212 METAIRIE, LA 70002 (504) 831-5990	
(A-2) If doing business (dba) under a name other than the applican	t (company) name listed above, specify:
N/A	

(A-3)	The name, address, telephone number, facsimile number and email address of the management contact:
	MS. KELLIE S. WEBB PRESIDENT TELEGENIUS, INC. 2901 RIDGELAKE DRIVE, SUITE 212 METAIRIE, LA 70002 (888) 750-1187
(A-4)	The name, address, telephone number, facsimile number and email address of the Attorney, if any, representing the applicant:
	DAVID O. KLEIN, COO TELECOM CERTIFICATION & FILING, INC. REPRESENTATIVE OF TELEGENIUS, INC. 485 MADISON AVENUE, 15 th FLOOR NEW YORK, NEW YORK 10022-5803 TEL: (212) 546-9090 FAX: (212) 753-8101 E-MAIL: DKLEIN@TELFILE.COM
(A-5)	What type of legal entity is the applicant?
	Sole proprietorship
	Partnership: limited, general, Arizona, Foreign
	Limited liability company
⊠	Corporation: "S", \(\bigver' \), "C", non-profit, Arizona, Foreign
	Other, specify:
(A-6)	Include "Attachment A." Attachment A must list names of all owners, partners, limited liability company managers, or corporation officers and directors (specify), and indicate percentages of ownership.

(A-7) 1. Is your company currently reselling telecommunication services in Arizona? If yes, provide the date or the approximate date that your began reselling service in Arizona.

NO

- 2. If the answer to 1. is "yes", identify the types of telecommunications services you resell; whether operator services are provided or resold and whether they are provided or resold to traffic aggregators (as defined in A.A.C. Rule R14-2-1001(3), a copy of which is attached); the number of customers in Arizona for each type of service; and the total number of intrastate minutes resold in the latest 12 mo nth period for which data is available. Note: The Commission rules require that a separate CC&N, issued under Article 10, be obtained in order to provide operator service to traffic aggregators.
- 3. If the answer to 1. is "no", when does your company plan to begin reselling service in Arizona?

UPON APPROVAL OF THIS APPLICATION.

(A-8) Include "Attachment B." Attachment B, your proposed tariff, must include proposed rates and charges for each service to be provided, <u>state the tariff (maximum)</u> rate as well as the price to be charged, and state other terms and conditions, including deposits, that will apply to provision of the service(s) by your company.

The Commission provides pricing flexibility by allowing competitive telecommunications service companies to price their services at levels equal to or below the tariff (maximum) rates. The prices to be charged by te company are filed with the Commission in the form of price lists.

Note: Price list rate changes that result in rates that are lower that the tariff rate are effective upon concurrent notice to the Commission (See Rule R14-2-1109(B)(2)). See Rule R14-2-1110 for procedures to make price list changes that result in rates that are higher than the tariff rate.

- (A-9) The geographic market to be served is:

 - □ Other. Describe and provide a map depicting the area.
- (A-10) List the states in which you currently resell services similar to those you intend to resell in Arizona.

NONE

(A-11) Provide the name, address, and telephone number of the company's complaint contact person.

MS. KELLIE S. WEBB TELEGENIUS, INC. 2901 RIDGELAKE DRIVE, SUITE 212 METAIRIE, LA 70002 (888) 750-1187 (A-12) Provide a list of states in which you have sought authority to resell telecommunications services and in which state the authority with major changes and conditions or did not grant your application for those services. For each state listed, provide a copy of the Commission's decision modifying or denying your application for authority to provide telecommunications services.

TELEGENIUS, INC. IS IN THE PROCESS OF PETITIONING THE REMAINING STATES OF THE UNION FOR RESOLD INTEREXCHANGE TELECOMMUNICATIONS AUTHORITY. IN NO INSTANCE HAS AN APPLICATION BEEN DENIED OR REJECTED.

(A-13) Has the company been granted authority to provide or resell telecommunications services in any state where subsequently the <u>authority was revoked</u>? If yes, provide copies of the State Regulatory Commission's decision revoking its authority.

NONE

(A-14) Has the company been or is the company currently involved in any formal complaint proceedings before any State or Federal Regulatory Commission? If yes, in which states is the company involved in proceedings and what is the substance of these complaints. Also, provide copies of Commission orders that have resolved any of these complaints.

NO

(A-15) Has the applicant been involved in any civil or criminal investigation related to the delivery of telecommunications services within the last five years? If "yes", in which states has the applicant been involved in investigations and why is the applicant being investigated?

NO

(A-16) Has the applicant had judgment entered against it in any civil matter or been convicted of criminal acts related to the delivery of telecommunications services within the last five years? If "yes", list the states where judgment or conviction was entered and provide a copy of the court order.

NO

B. Technical Information

(B-1) If your company is a <u>switchless</u> reseller, provide the name of the company or companies whose services you resell and skip to question (B-2). If you are not a switchless reseller, complete the remainder of this section.

RADIANT, ASTRAL, NETWORK ID, GLOBAL CROSSINGS, CNM NETWORK AND BTI

Include "Attachment C." Attachment C should provide the following information: A diagram of the applicant's basic call network used to complete Arizona intrastate telecommunications traffic. This diagram should show how a typical call is routed in both its originating and terminating ends (i.e. show the access network and call completion network).

Also include on the diagram the carrier(s) used for each major network component and indicate if the carrier is facilities-based or not. If the carrier is not facilities-based, indicate who owns the facilities (within the State of Arizona) that are used to originate and terminate the applicant's intrastate telecommunications traffic (i.e. provide a list of Arizona facilities-based long distance carriers whose facilities are used to complete that applicant's intrastate traffic).

(B-2)Will your customers be able to access alternative toll service providers or resellers via 1+ or 101XXXX access, if your system becomes non-operational? N/A C. Financial Information (C-1)Include "Attachment D." Attachment D must include a copy of your Company's balance sheet, income statement, audit report (if audited) and all related notes to these financial statements for the two most recent years your Company has been in business. C-2)If your Company does not have financial statements for the two most recent years, please give the date your Company began operations. **APRIL 18, 2001** (C-3)If the balance sheets you submit do not have retained earnings accounts, please provide this account information on a separate sheet. (C-4) If your Company is a subsidiary, please provide your Parent Company's financial statements, in addition to your Company's financial statements. N/A (C-5)If your Company intends to rely on the financial resources of its Parent Company, please provide a written statement from your Parent Company attesting that it will provide complete financial backing if your Company experiences a net loss or a business failure and that it will guarantee re-payment of customers; advances, prepayments or deposits held by your Company if, for some reason, your Company cannot provide service or repay the deposits. N/A (C-6)Will your customers by required to (or have the option to) pay advances, prepayments, or deposits for any of your products or services.

YES (If yes, provide an explanation of how and when these customers as deposits will be applied or reference the terms and conditions section of your Corthis explanation. If this information is not explained in the tariff on this application separate sheet.)	npany's tariffs with
NO (Note: If at a later date, your Company decides it wants to offer or requiprepayments or deposits, it must submit financial statements as part of the tariff a	

I certify that if the applicant is an Arizona corporation, a current copy of the Articles of Incorporation is on file with the Arizona Corporation Commission and the applicant holds a Certificate of Good Standing from the Commission. If the company is a foreign corporation or partnership, I certify that the company has authority to transact business in Arizona. I certify that all appropriate city, county and/or State agency approvals have been obtained. Upon signing of this application, I attest that I have read the Commission's rules and regulations relating to the regulations of telecommunications services (A.A.C. Title 14, Chapter 2, Article 11) and that the company will abide by Arizona State Law including the Arizona Corporation Commission Rules and Regulations. I agree that the Commission's rules apply in the event there is a conflict between those rules and the company's tariff, unless otherwise ordered by the Commission. I certify that to the best of my knowledge the information provided in this Application and Petition is true and correct.

A Cabo
(Signature of Authorized Representative)
May , 2001 (Date)
Kellie S. Webb (Print Name of Authorized Representative)
President (Title)

SUBSCRIBED AND SWORN to before me this day of May, 200

NOTARY PUBLIC

My Commission Expires

24-01; 4:02PM;



SECRETARY OF STATE

As Secretary of State, of the State of Louisiana, I do hereby Certify that

a copy of the Articles of Organization and Initial Report of TELEGENIUS, INC.

Domiciled at METAIRIE, LOUISIANA,

Was filed and recorded in this Office on April 18, 2001,

And all fees having been paid as required by law, the limited liability company is authorized to transact business in this State, subject to the restrictions imposed by law, including the provisions of R.S. Title 12, Chapter 22.

In lestimony whereof, I have hereunto set my hand and caused the Seal of my Office to be affixed at the City of Balon Rouge on,

TRO 35075378D Secretary of State

CERTIFICATE SS 102 S (R-3/88)

4-24-01; 4:02PM;

:8386220

ARTICLES OF INCORPORATION OF TELEGENIUS, INC.

UNITED STATES OF AMERICA STATE OF LOUISIANA PARISH OF JEFFERSON

BE IT KNOWN that on this March 9, 2001 personally came and appeared, before me, the undersigned Notary Public, the subscriber(s) hereto, of the full age of majority, who declared to me, in the presence of the undersigned competent witnesses, that, availing themselves of the provisions of the Louisiana Business Corporations Law, they do hereby organize themselves, their successors and assigns, into a corporation pursuant of that law, under and in accordance with the following articles of incorporation:

ARTICLE I.

A. Corporate Name

The name of this corporation is: TELEGENIUS, INC.

B. Incorporators

The names and addresses of the incorporator(s) are: Kellie S. Webb 2901 Ridgelake Drive, Suite 212 Metairie, LA 70002

Lisa Wagnon 2901 Ridgelake Drive, Suite 212 Metairie, LA 70002 STATE OF LOUISIANA

Office of the Secretary of State I hereby certify that this is a true and correct copy, as taken from the original on file in this office.

Fox McKeithen Secretary of State

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C. Registered Agent & Registered Office

The registered office of this corporation is 2901 Ridgelake Drive, Suite 212, Metairie, LA 70002 The registered agent is:

 $Malcolm\ B.\ Robinson,\ Jr.,\ 3545\ N.\ I-10\ Service\ Road,\ Suite\ 106,\ Metairie,\ LA\ 70002$

ARTICLE II.

The objects and purposes for which this corporation is organized and the nature of the business to be carried on by it are stated and declared to be as follows:

To enter into any business lawful under the laws of the State of Louisiana, either for its own account, or for the account of others, as agent, and either as agent or principal, to enter upon or engage in any kind of business of any nature whatsoever in any other state of the United States of America, any foreign nation, and any territory of any country to the extent permitted by the laws of such other state, nation or territory.

ARTICLE III.

The duration of this corporation shall be in perpetuity.

ARTICLE IV.

Authorized Capital:

- A. The total authorized capital stock of this corporation is 1000 SHARES, no par value.
- B. Shareholders shall have pre-emptive rights. Fractional shares may be issued. No transfer of any of the shares of this Corporation shall be binding upon it unless a

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transfer is made in accordance with the Articles of Incorporation and the By-laws of this Corporation and recorded in the books thereof.

C. The total authorized number of shares in this corporation shall be as follows: 1000 shares.

D. The capital stock of this Corporation may be reduced by purchase and/or redemption of said shares from the stockholders, or those shares that may, from time to time, be held as treasury stock, by a vote of a majority of the members of the Board of Directors of the Corporation. The consideration for such reduction and/or redemption shall be determined by a majority vote of the members of the Board of Directors. Such reduction and/or redemption may be made by the use of money or other property representing capital assets or borrowed money of the Corporation provided that after the reduction of the capital stock is duly effected, the actual value of the assets of the Corporation shall still exceed the amount of its debts and liabilities plus the amount of its capital stock so reduced.

E. Notwithstanding any other provisions of these articles, the Corporation may purchase its own shares out of surplus available for dividends with money or other property representing capital assets or borrowed money of the Corporation, at such price and consideration, and for such purpose as may be deemed fitting and appropriate by a vote of a majority of the members of the Board of Directors.

F. This corporation will not commence business until it has received the sum of \$1,000.00 for the initial issuance of its shares of stock.

ARTICLE V.

The stockholders hereby elect and wish to avail themselves of Section 1244 of the Internal Revenue Code.

ARTICLE VI.

Directors:

A. Unless and until otherwise provided in the by-laws, all of the corporate powers of this corporation shall be vested in and all of the business and affairs of this corporation shall be managed by, a board of not less than one (1), no more than five (5), directors. The number of directors may be increased or decreased within the limits above provided by a majority vote of the directors.

B. The board of directors shall have authority to make and alter by-laws, including the right to make and alter by-laws fixing their qualifications, classifications, or terms of office, or fixing or increasing their compensation, subject to the shareholders to change or repeal the by-laws so made.

C. The Board shall further have authority to exercise all such other powers and to do all such other lawful acts and things which this corporation or its shareholders might do, unless prohibited from doing so by the applicable laws, or by the articles of incorporation, or by the by-laws of the corporation.

D. The general annual meeting of the shareholders for the election of directors shall be held at the registered office of the corporation, unless and until other wise provided in the by-laws, and shall take place on March 9, 2001 in each year, if that day is not a legal holiday; if that day is a legal holiday, the meeting will be held on the first business day thereafter, beginning one year from this date, or unless or other wise

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provided in the by-laws.

E. The Shareholders meetings shall be held and regulated by the provisions of the Business Corporation Law of the State of Louisiana

F. The number, classification, qualifications, terms of office, manner of election, time and place of meeting, whether within or outside the State of Louisiana, and the powers and duties of the directors, may be from time to time fixed, changed, increased, or reduced by the by-laws.

G. Until other wise provided in the by-laws, any directors absent from a meeting may be represented by any other person, whether or not he is a director or shareholder, who may cast the vote of the absent director according to the written instructions, general or special, of the absent director, filed with the secretary.

ARTICLE VII.

Purchase and Redemption of Shares

The corporation may purchase or redeem its own shares in the manner and on the conditions permitted and provided with the Louisiana Business Corporations Law, or other applicable law, and as may be authorized by the Board of Directors. Shares so purchased shall be considered treasury shares, and may be re-issued and disposed of as authorized by law, or may be canceled and the capital stock reduced, as the Board of Directors may, from time to time, determine in accordance with law.

ARTICLE VIII.

Capital Surplus and Dividends

The board of directors shall have the power and authority with respect to capital, surplus and dividends, including allocation, increases, reduction,, utilization, distribution and payment, as is permitted and provided by the Louisiana Business Corporations Law, or other applicable law.

ARTICLE IX.

Amendments to Articles of Incorporation

Changes in the rights of holders of shares of stock of any class shall be made by a majority vote or written consent, of the shareholders given voting power by these articles; and in addition, by a majority vote or written consent, of the class or classes of shareholders affected, whether they are other wise entitled to vote or not.

Any other amendment for which a larger vote is not specifically made mandatory by the Louisiana Business Corporations Law, may be made upon the majority vote or written consent, of the shareholders entitled to vote under these articles, including an increase or reduction of capital stock.

ARTICLE X.

Sale and Other Transfers of Stock

A. No stock in this corporation shall be transferred unless the stock shall have been first offered for sale to the corporation, and, if the corporation shall fail or refuse to accept the offer, to each of the other shareholders of this corporation. The offeree shall have an option to purchase the stock to be transferred at the same price and on the same terms and conditions as the offeror shall have been offered by a third person at arm's length, acting in good faith. The offer shall be in writing and shall set forth the

Articles of Incorporation, page 3

price and terms on which the stock is offered. It shall be sent by registered mail to the President and Secretary of the corporation and to each stockholder at the address listed on the corporate books. The right to transfer stock shall not exist until the corporation and all existing shareholders either refuse in writing the offer so made, or waive the requirement of an offer in writing, or until they fail for a period of thirty (30) days after receipt of the written offer to accept it by compliance with the terms therein set forth. Regulations as to the formalities and procedures to be followed in effecting the transfer may be prescribed in the by-laws of the corporation.

B. Should the corporation be unable or unwilling for any reason to exercise its option as granted above, the option may be exercised by such stockholders as desire to exercise it, in the proportions in which these stockholders hold stock in the corporation.

C. After the expiration of the option period, no transfers at a price less than has been offered to the corporation and the other stockholders, or on terms or conditions varying from those stated in the letter notifying the corporation and the stockholders of a proposal to transfer, shall be valid, until the right shall have been offered to the corporation and the stockholders to purchase the stock proposed to be transferred at the precise price and on the precise terms and conditions which were offered to or by the stockholder who proposes to transfer his stock.

D. The stockholders in this corporation may make agreements, either in by-laws or by a shareholder agreement, between themselves relative to the purchase, among themselves, of the stock of this corporation, in the event of death, insanity, retirement or disability of any stockholder, and in the event of a transfer of his stock by donation to the stockholder's spouse and linear descendants. A copy of any such agreement shall be filed with the Secretary or Secretary-Treasurer of this corporation, and the provisions of any such agreement shall be binding upon the persons who are parties to it and their respective heirs, administrators, legatees, executors and assigns.

E. Except as to a transfer on death or a gift of the stock of a stockholder to his spouse or linear descendants (which shall be controlled if at all by the by-laws or by a shareholder agreement), no sale, mortgage, pledge, conveyance, transfer, seizure, donation, sale under legal process or attachment, or by virtue of any pledge or hypothecation, and no other disposal of stock of any nature whatsoever shall have any effect as related to the corporation or its stockholders, nor shall it be valid in any fashion until the option period provided above shall have expired.

ARTICLE XI

Indemnification of Members of Board of Directors

The corporation shall indemnify and hold harmless each director and officer now or hereafter serving the corporation from and against any and all claims and liabilities to which he may be or become subject by reason of his now or hereafter being or having heretofore been a director or officer of the corporation and/or by reason of his alleged acts or omissions as such officer or director at the time when any such claim or liability is asserted, and shall reimburse each such director and officer for all legal and other expenses reasonably incurred by him in connection with defending any or all such claims or liabilities, including amounts paid or agreed to be paid in connection with reasonable settlements made before final adjudication with the approval of the Board of

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of law.

Directors whether or not he continues to be such director or officer at the time such expenses are incurred, provided, however, that no director or officer shall be indemnified against any claim or liability arising out of his own bad faith, reckless disregard of his duties, gross negligence or willful misconduct or shall be indemnified against or reimbursed for any expense incurred in defending any or all such claims or liability or in settling the same unless in the judgment of the directors of the corporation the director or officer against whom such claims or liability is asserted has not been guilty of bad faith, reckless disregard of his duties, gross negligence or willful misconduct. The foregoing right if indemnification shall not be exclusive of other rights to which any director or officer may be entitled as a matter of law. Except as

ARTICLE XII

hereinabove limited, directors and officers shall be entitled to all protection that they can legally be afforded them any other rights to which they may be entitled as a matter

Reversions

Cash, property, or share dividends, shares issuable to Shareholders in connection with a reclassification of stock, and the redemption price of redeemed shares, which are not claimed by the Shareholders entitled thereto within one year after the dividend or redemption price became payable or the shares became issuable, despite reasonable efforts by the Corporation to pay the dividend or redemption price or deliver the certificates for the shares to such Shareholders within such time, shall, at the expiration of such time, revert in full ownership to the Corporation, and the Corporation's obligation to pay such dividend or redemption price or issue such shares, as the case may be, shall thereupon cease.

THUS DONE AND PASSED, in my office in the Parish and State aforesaid, on the day, month and year set forth above, in the presence of the undersigned competent witnesses and me, Notary, after due reading of the whole.

WITNESSES:

Kellie S. Webb

Very Carcabasis

Lisa Wagnon

NOTARY PUB

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INITIAL REPORT

STATE OF LOUISIANA PARISH OF Articles Incorporation Data:DB File not open

To: Secretary of State
State of Louisiana
Corporations Division
State Capitol
Baton Rouge, Louisiana

Location and Post Office Address of the Corporation:

TELEGENIUS, INC. 2901 Ridgelake Drive, Suite 212, Metairie, LA 70002

Name and Address of Its Registered Agent: Malcolm B. Robinson, Jr. 3545 N. I-10 Service Road Suite 106 Metairie, LA 70002

Name and Address of the First Director(s): Kellie S. Webb Lisa Wagnon

Dated at Gretna, Louisiana, this March 9, 2001

NSall

Kellie S. Webb

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AFFIDAVIT OF ACCEPTANCE OF APPOINTMENT BY DESIGNATED REGISTERED AGENT

To: Secretary of State

Corporations Department

State of Louisiana

STATE OF LOUISIANA PARISH OF JEFFERSON

On this March 9, 2001 , personally came and appeared MALCOLM B. ROBINSON, JR.,

who is known to me, and who, being duly sworn, acknowledged to me that he/she does hereby accept appointment as the Registered Agent of TELEGENIUS, INC. which is a Corporation authorized to transact business in the State of Louisiana pursuant to the provisions of Title 12, Chapter 1, 2 and 3.

MALCOLM B. ROBINSON, IR.

SWORN TO AND SUBSCRIBED before me, Notary, on the day, month and year first above set forth.

Notary Public

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WILLIAM A. MUNDELL CHAIRMAN

JIM IRVIN

MARC SPITZER

BRIAN C. MCNEIL
EXECUTIVE SECRETARY

JOANNE C. MACDONNELL DIRECTOR, CORPORATIONS DIVISION

ARIZONA CORPORATION COMMISSION

GCS SEARCH COMPANY
302 N FIRST AVE STE 440
PHOENIX, AZ, 85003

RE: TELEGENIUS, INC.

File Number: F-0988660-2

We are pleased to notify you that your Application for Authority to transact business in Arizona was approved and filed on May 9, 2001.

You must publish a copy of your Application for Authority. The publication must be in a newspaper of general circulation in the county of the known place of business in Arizona, for three (3) consecutive publications. An affidavit from the newspaper, evidencing such publication, must be delivered to the Commission for filing WITHIN NINETY (90) DAYS from the File Date.

All corporations transacting business in Arizona are required to file an Annual Report with the Commission, on the anniversary of the date of incorporation. Each year, a preprinted Annual Report Form will be mailed to you prior to the due date of the report.

If you have any questions or need further information, please contact us at (602) 542-3135 in Phoenix, (520) 628-6560 in Tucson, or Toll Free (Arizona residents only) at 1-800-345-5819.

Very truly yours,

THERESA TITTLE
Examiner
Corporations Division
Arizona Corporation Commission

CF:07

Rev: 4/97

AZ. CORP. COMMISSION DELIVERED

be a P.O. Box.

It must be a physical address in Arizona.

Include City,

State and Zip

code

DO NOT PUBLISH A	Y 0	9 2001 APPLICATION FOR AUTHORITY TO TRANSACT BUSINESS		
, FILED BY	eri	IN ARIZONA		
**************************************	7	09/201 F-0988660-2		
must contain a	9/0	1.10.		
corporate ending				
which may be		A(n) LOUISIANA Corporation		
"corporation,"		(State, Province or Country)		
"association,"				
"company,"	X	We are a foreign corporation applying for authority to transact business in the state of		
"limited,"		Arizona.		
"incorporated"				
or an abbreviation of		We are a foreign corporation currently authorized to transact business in Arizona and must		
any of these		now file this Application for New Authority pursuant to A.R.S. § 10-1504 because we have		
words. If you		changed the following in our domicile jurisdiction:		
are the holder		Our actual corporate name (or the name under which we originally obtained authority in		
or assignee of a		Arizona).		
tradename or		☐ The period of our duration.		
trademark,		☐ The state, province or country of our incorporation.		
attach				
Declaration of	1.	The exact name of the foreign corporation is:		
Tradename Holder		TELECENIUS INC		
form. If your name is not		TELEGENIUS, INC.		
available for				
use in Arizona,	-	If the exact name of the foreign corporation is not available for use in this state, then the		
you must adopt a		fictitious name adopted for use by the corporation in Arizona is:		
fictitious name		(PNI)		
and provide a		(FN).		
resolution	2	The name of the state, province or country in which the foreign corporation is incorporated in		
adopting the	2.	The name of the state, province of country in which the foleign corporation is incorporated in		
name, which must be executed by		LOUISIANA		
the corporation		. 11		
Secretary.	3.	The foreign corporation was incorporated on the 18th day of April ,		
4				
3. You must		and the period of its duration is: PERPETUAL		
provide the				
total duration	4.	The street address of the principal office of the foreign corporation in the state, province or		
in years for		country of its incorporation is:		
which your				
corporation was formed to		2901 RIDGELAKE DRIVE, SUITE 212		
endure. If		METAIRIE, LA 70002		
perpetual				
succession, so				
indicate in this				
section. Do not	5.	The name and street address of the statutory agent for the foreign corporation in Arizona is:		
leave blank, or		National Projectored Agents, Inc.		
state not		National Registered Agents, Inc.		
applicable.		302 North First Avenue, Suite 440		
5. The		Phoenix, AZ 85003		
statutory agent				
address cannot				

DO NOT PUBLISH THIS SECTION

	5.a.	DIFFERENT from the street address of the statutory agent is:	
5.b. Indicate to which address the Annual Report should be mailed.	5.b.	The Annual Report and general correspondence should be mailed to the address specified above in section 4 or 5a	d
6. If the purpose of your corporation has any limitations with regard to this section,	6.	The purpose of the corporation is to engage in any and all lawful business in which corporations may engage in the state, province or country under whose law the foreign corporation is incorporated, with the following limitations if any:	
so indicate. If not,		TO PROVIDE TELECOMMUNICATIONS SERVICES IN THE	
state no limitations.		STATE OF ARIZONA.	
	7.	The names and usual business addresses of the current directors and officers of the foreign corporation are: (Attach additional sheets if necessary.)	gı
Name:		KELLIE S. WEBB PRESIDENT [title]	
Address:		2901 RIDGELAKE DRIVE, SUITE 212	
City, State, Zip:		METAIRIE, LA 70002	
Name:		LISA A. WAGNON SECRETARY [title]	
Address:		2901 RIDGELAKE DRIVE, SUITE 212	
City, State, Zip:		METAIRIE, LA 70002	
Name:			
Address:			
City, State, Zip:			
8.The total number of authorized shares cannot be "zero" or	8.	The foreign corporation is authorized to issue 1000 shares, itemized as follows: (Attach additional sheets if necessary.)	
"N/A". Include		1000 shares of CAPITAL [class or series] stock at	
authorized, not issued shares in this section.		no par value	
shares in this section.		shares of[class or series] stock at	
		no par value or par value of \$ per share.	
		shares of[class or series] stock at	
		no par value or par value of \$ per share.	
	1		

DO NOT PUBLISH THIS SECTION

9. The total number of issued shares cannot be "N/A".

The Application must be accompanied by the following: A Certificate of Disclosure, executed within 30 days of delivery to the Commission, by a duly authorized officer

Attach a certified copy of your articles of incorporation, all amendments and mergers (AZ Const. Art. XIV, §8) and a certificate of existence or document of similar import duly authenticated (within 60 days) by the official having custody of corporate records in the state, province or country under whose laws we are incorporated.

The agent may consent to the appointment by either executing the consent, attaching a cover letter, or if paying by check, executing the check.

The foreign corporation has issued shares, itemized as follows: shares of CAPITAL [class or series] stock at ___ no par value or par value of \$ per share. shares of ______ [class or series] stock at no par value or par value of \$_____ per share. shares of _____ [class or series] stock at no par value or par value of \$ _____ per share. The character of business the foreign corporation initially intends to conduct in Arizona is: NORGHIMATICE PURTOES day of MARCH TELEGENIUS, INC TO A BUS SEE SEE FOR THE TELEGENIUS AND THE TELEGENIUS Duly Authorized Officer or Director KELLIE S. WEBB, PRESIDENT [print name] [title] PHONE 504-831-5090 FAX 504-838-6220 [optional] [optional] ACCEPTANCE OF APPOINTMENT BY STATUTORY AGENT The undersigned hereby acknowledges and accepts the appointment as statutory agent of this corporation National Registered Agents, Inc. Mayor, Secretary

effective this 15th day of MAN

CF:0024 Rev. 9/00



STATE OF ARIZONA

CORPORATION COMMISSION

I hereby certify this to be a true and complete copy of the document filed

Executive Secretary

5/11/2001 By: Dere Lettle

ATTACHMENT A

(A-6) List of all owners, partners, limited liability company managers, or corporation officers and directors (specify), and indicates percentages of ownership.

Name:

Kellie S. Webb

Title:

Director and President

Percentage of Ownership:

50%

Name:

Lisa A. Wagnon

Title:

Director and Secretary

Percentage of Ownership:

50%

ATTACHMENT B

TELEGENIUS, INC.'S PROPOSED INTEREXCHANGE TARIFF

TITLE SHEET

ARIZONA TELECOMMUNICATIONS TARIFF

This tariff contains the descriptions, regulations and rates applicable to the furnishing of interexchange telecommunications services provided by Telegenius, Inc. with principal office at 2901 Ridgelake Drive, Suite 212, Metairie, LA 70002. This tariff applies for services furnished within the State of Arizona. This tariff is on file with the Arizona Corporation Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

Issued: June 27, 2001	Effective:	

Ms. Kellie S. Webb President Telegenius, Inc. 2901 Ridgelake Drive, Suite 212 Metairie, LA 70002

CHECK SHEET

Sheet 1 through 24 inclusive of this tariff are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date on the bottom of this sheet.

SHEET	REVISION
1	Original
2	Original
3	Original
2 3 4 5	Original
5	Original
6	Original
7	Original
8	Original
9	Original
10	Original
11	Original
12	Original
13	Original
14	Original
15	Original
16	Original
17	Original
18	Original
19	Original
20	Original
21	Original
22	Original
23	Original
24	Original

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Effective:

TABLE OF CONTENTS

Title Page
Check Sheet
Γable of Contents
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Γariff Format
Section 1 Technical Terms and Abbreviations
Section 2 Rules and Regulations 7
Section 3 Description of Services
Section 4 Rates 21

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SYMBOLS

The following are the only symbols used for the purposes indicated below:

D - Delete or Discontinue

I - Change Resulting In An Increase to A Customer's Bill

M - Moved From Another Tariff Location

N - New

R - Change Resulting In A Reduction to A Customer's Bill

T - Change In Text or Regulation but no Change In Rate or Charge

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Ms. Kellie S. Webb President Telegenius, Inc. 2901 Ridgelake Drive, Suite 212 Metairie, LA 70002

TARIFF FORMAT

- A. <u>Sheet Numbering</u> Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. <u>Sheet Revision Numbers</u> Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the A.C.C.. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc. the A.C.C. follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff page in effect. Consult the Check Sheet for the sheet currently in effect.
- C. <u>Paragraph Number Sequence</u> There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

2.1. 2.1.1. 2.1.1.A. 2.1.1.A.1. 2.1.1.A.1.(a) 2.1.1.A.1.(a).1. 2.1.1.A.1.(a).1.(i).

2.1.1.A.1.(a).1.(i).(1).

D. <u>Check Sheets</u> - When a tariff filing is made with the A.C.C., an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revisions levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the A.C.C.

Issued: June 27, 2001 Effective: _____

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SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

A.C.C. - Arizona Corporation Commission.

Access Line - An arrangement which connects the Customer's location to the Company's Underlying Carrier(s) network switching center.

Authorization Code - A numerical code, one or more of which are available to a customer to enable him/her to access the carrier, and which are used by the carrier both to prevent unauthorized access to its facilities and to identify the customer for billing purposes.

Card Number - A multi-digit identifying number which may be printed on each Prepaid Calling Card, which may also be referred to in this tariff as a PIN.

Company or Carrier - Telegenius, Inc.

Customer - The person, firm, corporation or other entity which orders service and is responsible for payment of charges due and compliance with the Company's tariff regulations.

Day - From 8:00 a.m. up to, but not including, 5:00 p.m. local time Sunday through Friday.

Evening - From 5:00 p.m. up to, but not including, 11:00 p.m. local time Sunday through Friday.

Holidays - The Company's recognized holidays are New York's Day, Martin Luther King, Jr. Day, Chief Executive Officers' Day, Veterans' Day, Memorial Day, Independence Day, Labor Day, Columbus Day, Thanksgiving Day and Christmas Day.

Night/Weekend - From 11:00 p.m. up to, but not including, 8:00 a.m. Sunday through Friday, and 8:00 a.m. Saturday up to, but not including 5:00 p.m. Sunday.

Prepaid Calling Cards - A plastic, paper or similar card issued by the Company, authorized vendor, or other common carrier which enables the Customer and/or User to use a preprogrammed number of minutes of the Company's telecommunication service. Each Prepaid Calling Card which represents a customer account, has a PIN and instructions for using the Company's Prepaid Calling Card telecommunications service.

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SECTION 2 - RULES AND REGULATIONS

2.1 <u>Contact Information</u>

2.1.1. Customer complaints, bill inquiry, new service or disconnect requests:

Ms. Kellie S. Webb Telegenius, Inc. 2901 Ridgelake Drive, Suite 212 Metairie, LA 70002 Toll Free No. 1 (888) 750-1187

2.1.2. Commission contact - tariff information:

Ms. Kellie S. Webb Telegenius, Inc. 2901 Ridgelake Drive, Suite 212 Metairie, LA 70002 Telephone No. 1 (504) 831-5090

2.1.3. Commission Contact Complaints:

Ms. Kellie S. Webb Telegenius, Inc. 2901 Ridgelake Drive, Suite 212 Metairie, LA 70002 Telephone No. 1 (504) 831-5090

2.1.4. Arizona Agent:

National Registered Agents, Inc. 815 N. First Avenue Suite 4
Phoenix, Arizona 85003
1 (800) 767-1553

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2.2 Undertaking of the Company

The Company's Underlying Carrier(s) facilities are furnished for long distance communications originating at specified points within the State of Arizona under terms of this tariff.

The Company operates, and maintains the communication services provided hereunder in accordance with the terms and conditions set forth under this tariff. It may act as the Customer's agent for ordering access connection facilities provided by other carriers or entities when authorized by the Customer, to allow connection of a Customer's location to the Company's Underlying Carrier(s) network. The Customer shall be responsible for all charges due for such service arrangement.

The Company's services are provided on a monthly basis unless ordered on a longer time basis, and are available 24 hours per day, seven days per week.

2.3 Limitations

- 2.3.1 Service is offered subject to the availability of facilities and the provisions of this tariff.
- 2.3.2 The Company reserves the right to discontinue furnishing service, or limit the use of service necessitated by conditions beyond its control; or when the Customer is using service in violation of the law or the provisions of this tariff.
- 2.3.3 All services provided under this tariff are directly controlled by the Company and the Customer may not transfer or assign the use of service, except with the express written consent of the Company. Such transfer or assignment shall only apply where there is no interruption of the use or location of the service or facilities.
- 2.3.4 Prior written permission from the Company is required before any assignment or transfer. All regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well as all conditions for service.

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2.4 Liabilities of The Company

- 2.4.1 The Company's liability for damages arising out of mistakes, interruptions, omissions, delays, errors, or defects in the transmission occurring in the course by the negligence of its employees or its agents, in no event shall exceed an amount equivalent to the proportionate charge to the Customer for the period during which the aforementioned faults in transmission occur.
- 2.4.2 The Company shall be indemnified and held harmless by the Customer against:
 - 2.4.2.A Claims for libel, slander, or infringement of copyright arising out of the material, data, information, or other content transmitted over the Company's facilities.
 - 2.4.2.B All other claims arising out of any act or omission of the Customer in connection with any service or facility provided by the Company's Underlying Carrier.
- 2.4.3 The included tariff language does not constitute a determination by the A.C.C. that a limitation of liability imposed by the Company should be upheld in a court of law. Acceptance for filing by the A.C.C. recognizes that it is a court's responsibility to adjudicate negligence and consequential damage claims. It is also the court's responsibility to determine the validity of the exculpatory clause.
- 2.4.4 The Company will give at least ten (10) days notice to Customers and the A.C.C. before increasing rates or other changes. The notice to Customers will be either individual notice or a public notice in the newspapers in Company Arizona service areas.

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President
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2.5 <u>Interruption of Service</u>

- 2.5.1 Credit allowances for the interruption of service, which is not due to the Company's testing or adjusting, negligence of the Customer, or to the failure of channels or equipment provided by the Customer, are subject to the general liability provisions set forth in 2.3.1 herein. It shall be the obligation of the Customer to notify the Company immediately of any interruption in service for which a credit allowance is desired.
 - Before giving such notice, the Customer shall ascertain that the trouble is not being caused by an action or omission by the Customer within his control, or is not in wiring or equipment, if any, furnished by the Customer and connected to the Company's facilities.
- 2.5.2 For the purposes of credit computation, every month shall be considered to have 720 hours.
- 2.5.3 No credit shall be allowed for an interruption of a continuous duration of less than two hours.

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- 2.5 Interruption of Service (Cont'd)
 - 2.5.4 The Customer shall be credited for an interruption of two hours or more at the rate of 1/720th of the fixed monthly charge for the facilities affected for each hour or major fraction thereof that the interruption continues.

Credit Formula:

Credit =
$$\underline{A} \times B$$

"A" -- outage times in hours

"B" -- total fixed monthly charge for affected facility

2.6 Suspension-of-Service Guidelines

The Company will provide written notice at least seven days in advance of suspending a Customer's service for non-payment of charges. In cases of bona fide emergencies, we try to avoid suspension of service for non-payment. Service will be suspended without notice in the following situations:

- 1) The Customer obtained service fraudulently;
- 2) Risk of non-payment is evident; or
- 3) A safety hazard is found on the Customer's premises.

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2901 Ridgelake Drive, Suite 212 Metairie, LA 70002

2.7 Restoration of Service

The use and restoration of service shall be in accordance with the priority system specified in Part 64, Subpart D of the Rules and Regulations of the Federal Communications Commission.

2.8 <u>Billing Periods</u>

To the extent that the Customer is not a Prepaid Calling Card Customer, the Customer will receive a bill after the 30 day cycle.

2.9 Understanding your Bill

To the extent that the Customer is not a Prepaid Calling Card Customer, the Customer's bill will outline specific charges or adjustments for the Company's services.

2.10 Questions About A Customer's Bill

If the Customer has questions about the Company's charges that may appear on its bill, the Customer should call the Company's service representative or the Company's designated billing agent.

2.11 Pay By Mail

To the extent that the Customer is not a Prepaid Calling Card Customer, a return envelope is included with each Customer's bill. If the return envelope is unavailable, Customers should contact the Customer service telephone number indicated on the bill for the appropriate address.

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SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.12 Lost Bills

If a bill is lost, the Customer should call the Company's service representative or the Company's designated billing agent for the amount due. Customer should be sure to include their account number, name, address and telephone number with payment.

2.13 Forms of Payment

For the protection of the Customer, Customers should send checks or money orders payable in United States dollars with their account number, area code, and telephone number included. Cash should not be sent. Unless otherwise required by law, tariff or commission order, partial payments received without customer direction will be prorated by the Company.

Alternate forms of payment include traveler's checks and bank drafts.

2.14 Returned Check Charge

If a Customer's check is returned by the bank, a charge will be added to the Customer's next monthly telephone bill. A fee of \$25.00, or five percent of the amount of the check, whichever is greater, will be charged for each check returned for insufficient funds.

2.15 Late Charge

The Company's service representative or the Company's designated billing agent should be contacted if a bill cannot be paid on time; special payment arrangements may be possible in case of illness or other circumstances beyond one's control. Late Payments may be subject to a late charge and/or may result in telephone service being suspended. A late fee of 1.5% monthly will be charged on any past due balances.

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SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.16 Requirements for Service Restoral After Suspension for Non-Payment

In most cases, all charges billed for service must be paid before service will be restored. This would include any amount which may have received on a new bill. There is also a charge to restore service, which will be billed on the Customer's account.

2.17 Responsibility of the Company

The Company endeavors to provide the best long distance service possible at a fair and competitive price. In turn, the Customer is responsible for paying their bills on time and must report any problems in a timely manner so that they can be corrected.

2.18 Frequency Restrictions

There are no frequency restrictions.

2.19 Cancellations

Customers may cancel their service at any time through written instruction.

2.20 Nonpayment

The Company's or the Company's designated billing agent will contact a Customer when their payment is late. At the point where payment exceeds 60 days late, the Customer may be turned over to a collection agency and the Customer's service may be terminated. Suspension or termination of service shall not be made without five (5) working days' written notice to the Customer, except in extreme cases. The written notice shall be separate and apart from the regular monthly bill for service.

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Ms. Kellie S. Webb President Telegenius, Inc. 2901 Ridgelake Drive, Suite 212 Metairie, LA 70002

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.21 Credit for Incomplete Calls

When a Customer calls in and identifies that specific calls were incomplete, the Company's Customer Service department has the capability to credit the Customer's card. In the event that the call was incomplete, the Company will automatically credit the Customer's card.

2.22 Deposit

The Company requires a deposit from the Customer. Deposits may vary, but are usually based on week of usage.

2.23 Advance Payments

The Company reserves the right to collect advanced payments as part of its Prepaid Calling Card service.

2.24 Gross Revenue Surcharge

The applicable Gross Revenue Surcharge rates will be filed on 15 days' notice to the A.C.C., and as directed by the A.C.C. Customers will be notified of such changes on the first bill following the rate change, Whenever the State levels a new tax on the Company's gross revenue, repeals such tax, or changes the rate of such tax, the A.C.C. may approve new surcharge factors, and the Company will file revised surcharges as directed by the A.C.C.

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SECTION 3 - DESCRIPTION OF SERVICES

3.1 Usage Based Services

The Company's charges are based on the actual usage of Company's services, plus any special features and/or service options, if any. Charges begin when the Company's answer supervision determines that the other party has picked up. Charges cease when the termination(s) is/are disconnected.

3.2 Long Distance Telecommunications Network Service

The Company's Long Distance Network Service provides for the switchless resale of Arizona interexchange carriers' tariffed Software Defined Network (SDN) Service. This service is a custom designed private telecommunication network that combines the efficiencies and benefits of both switched and private line service to meet the specific requirements of Customers needing to communicate between geographic locations within the State.

Dedicated access circuits may be provided and billed by the local exchange company (LEC). Dedicated access channels may be purchased from carriers other than the LEC only in accordance with A.C.C. rules or if the special access channel is jurisdictionally interstate. Charges for the dedicated access channel are determined by the access provider.

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- 3.2 <u>Long Distance Telecommunications Network Service</u> (Cont'd)
 - 3.2.1 Each service Customer is billed individually for each call, on a conversation minute basis, placed through the Company since the previous month's billing. See Section 4, Rates, for the applicable rate schedule. For billing purposes, as delineated on each individual Prepaid Calling Card the minimum call duration and billing increments will be as follows:
 - 3.2.1.A <u>Sixty (60) Second Billing Increments</u>: The minimum call duration for billing purposes will be sixty (60) seconds. All usage charges are measured thereafter in sixty (60) second increments. The duration of a call which involves a fractional part of a minute will be rounded up to the next higher full sixty (60) second period.
 - 3.2.1.B One Hundred Twenty (120) Second Billing Increments: The minimum call duration for billing purposes will be one hundred twenty (120) seconds. All usage charges are measured thereafter in one hundred twenty (120) second increments. The duration of a call which involves a fractional part of a minute will be rounded up to the next higher full one hundred twenty (120) second period.
 - 3.2.1.C One Hundred Eighty (180) Second Billing Increments: The minimum call duration for billing purposes will be one hundred eighty (180) seconds. All usage charges are measured thereafter in one hundred eighty (180) second increments. The duration of a call which involves a fractional part of a minute will be rounded up to the next higher full one hundred eighty (180) second period.

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3.3 Group Billing Service

Group Billing Service allows the Customer with more than one location to consolidate billing. Group Billing provides enhanced Customer bills with call summaries by NPA, time period and location.

3.4 Directory Assistance Service

Directory Assistance Service is provided by the Underlying Carrier(s) to assist subscribers in obtaining telephone numbers. Residential Customers are entitled to six (6) free directory assistance calls per monthly billing cycle.

3.5 Accessing Service

The service provided by the Company, through its Underlying Carrier(s), is one way dial in - dial out, multi-point telecommunications services, allowing the Customer to originate calls through the network facilities of the Company and its Underlying Carrier(s).

3.6 Availability of Service

The services provided through the Company, are available where equal access and the Billing Systems of its Underlying Carriers are provided.

3.7 Locations of Service

The services offered by the Company are to be available statewide, where Underlying Carriers long distance service or billing arrangements are available. The services offered by the Company are not intended to be limited geographically.

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3.8 <u>Timing of Calls</u>

- 3.8.1 Long distance usage charges are based on usage of the Company's service. Chargeable time begins when a connection is established between the calling station and the called station. Chargeable time ends when either party "hangs up" thereby releasing the network connections.
- 3.8.2 Minimum call duration and usage measurement and rounding for billing purposes is specified on per-product basis in the rate section of this tariff.
- 3.8.3 There is no billing applied for incomplete calls.

3.9 Prepaid Calling Card Service

3.9.1. This service permits use of a Prepaid Calling Card to access and pay for the Company's telecommunication services. Customers may purchase Prepaid Calling Cards directly from the Company or at a variety of retail outlets. Prepaid Calling Cards may be issued in denominations of \$5.00, \$10.00 and \$20.00. The Company may issue Private Label Prepaid Calling Cards and Standard Issue Prepaid Calling Cards, as well as Prepaid Calling Cards with a fixed number of preprogrammed minutes and Renewable Prepaid Calling Cards.

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- 3.9 <u>Prepaid Calling Card Service</u> (Cont'd)
 - 3.9.2. Users obtain the service by dialing an 800 number or other Access Codes to access the Underlying Carrier(s) network. The User is prompted by an automatic voice response system to enter his/her PIN, and then to enter the terminating telephone number. The Underlying Carrier(s) processor tracks the call duration from when the call is answered by the Underlying Carrier(s) processor for rating purposes on a real time basis. Billing for all calls ends when either party hangs-up. The total price of each call, including applicable taxes, is deducted from the prepaid amount on the Prepaid Calling Card. For some cards, when a User obtains access to the Underlying Carrier(s) processor, the balance on the card will be announced. A warning tone or message may be played when 60 seconds or less is left on the Prepaid Calling Card. The User can then complete the call within the time remaining on the Prepaid Calling Card. Customers have the option of purchasing Prepaid Calling Cards containing an expiration date of either six (6) months from the date of first use or twelve (12) months from the date of activation.
 - 3.9.3. The Company offers origination from anywhere in the United States, and termination internationally. Availability of international termination may be limited by the Company's operating authority limits as set forth herein, or by service availability for international direct dialing.

Ms. Kellie S. Webb
President
Telegenius, Inc.
2901 Ridgelake Drive, Suite 212

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SECTION 4 - RATES

- 4.1 Long Distance Telecommunications Network Usage Rates
 - 4.1.1 The calls placed through the Company are rated using one of the following schedules.
 - 4.1.2 Day, Evening and Night rate periods apply to Long Distance Network usage. The rates apply for all days of the week including holidays. The Day rate period is 8:00 AM to, but not including, 5:00 PM, Monday through Friday and 5:00 PM to, but not including 11:00 PM Sunday. The Night/Weekend Rate period is 11:00 PM to, but not including, 8:00 AM Monday through Sunday, all day Saturday, and from 8:00 AM to, but not including, 5:00 PM Sunday. For New Year's Day (January 1), Independence Day (July 4), Labor Day, Thanksgiving Day and Christmas Day (December 25), the Evening Rate applies.

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SECTION 4 - RATES (Cont'd)

4.2 Long Distance Network and Prepaid Calling Card Rates

4.2.1 Arizona Intrastate Interlata Rates

Actual:

<u>DAY</u> <u>EVE</u> <u>NIGHT</u>

<u>First Add'l</u> <u>First Add'l</u> <u>First Add'l</u> <u>First Add'l</u> \$0.20/min. \$0.20/min. \$0.20/min. \$0.20/min.

Maximum:

DAY EVE <u>NIGHT</u>

First Add'1 First Add'1 First Add'1 S0.40/min. \$0.40/min. \$0.40/min. \$0.40/min. \$0.40/min. \$0.40/min.

4.2.2 Arizona Intrastate Intralata Rates

Actual:

<u>DAY</u> <u>EVE</u> <u>NIGHT</u>

<u>First Add'l</u> <u>First Add'l</u> <u>First Add'l</u> <u>First Add'l</u> \$0.20/min. \$0.20/min. \$0.20/min. \$0.20/min. \$0.20/min.

Maximum:

<u>DAY</u> <u>EVE</u> <u>NIGHT</u>

<u>First Add'l</u> <u>First Add'l</u> <u>First Add'l</u> <u>First Add'l</u> \$0.40/min. \$0.40/min. \$0.40/min. \$0.40/min. \$0.40/min.

Issued: June 27, 2001

Issued By:

Effective:

SECTION 4 - RATES (Cont'd)

4.3 <u>Directory Assistance Service</u>

Customers will be billed the following per call charge for each directory assistance call. The directory assistance charge applies to each call regardless of whether the directory assistance bureau is able to furnish the requested telephone number.

	<u>Actual</u>	<u>Maximum</u>
Per Call Charge	\$0.75	\$1.50

4.4 Prepaid Calling Card Service

4.4.1. Customers will be billed the following per call payphone charge for Prepaid Calling Card services.

	<u>Actual</u>	<u>Maximum</u>
Per Call Charge	\$0.59	\$1.18

4.4.2. Customers will be billed the following per call surcharge for Prepaid Calling Card services.

	<u>Actual</u>	<u>Maximum</u>
Per Call Charge	\$0.99	\$1.98

4.4.3 Customers will be billed the following weekly maintenance fee for Prepaid Calling Card services.

	<u>Actual</u>	<u>Maximum</u>
Weekly Maintenance Fee	\$1.00	\$2.00

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SECTION 4 - RATES (Cont'd)

4.5 <u>Exemptions and Special Rates</u>

4.5.1 Discount for Hearing Impaired Customers:

A telephone toll message which is communicated using a telecommunications device for the deaf (TDD) by properly certified hearing or speech impaired persons or properly certified business establishments or individuals equipped with TDDs for communicating with hearing or speech impaired persons will receive, upon request, calls placed between TDDs. The credit to be given on a subsequent bill for such calls placed between TDDs will be equal to applying the evening rate during business day hours and the night/weekend rate during the evening rate period. Discounts do not apply to surcharges or per call add on charges for operator service when the call is placed by a method that would normally incur the surcharge.

4.5.2 Operator Assistance for Handicapped Persons:

Operator station surcharges will be waived for operator assistance provided to a caller who identified him or herself as being handicapped and unable to dial the call because of a handicap.

4.5.3 Directory Assistance for Handicapped Persons:

There is no charge for Directory Assistance for calls from handicapped persons. Such persons must contact the Company for credit on their directory assistance calls.

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TELEGENIUS, INC.'S PROPOSED INTEREXCHANGE PRICE LIST

TITLE SHEET

ARIZONA TELECOMMUNICATIONS PRICE LIST

This price list contains the descriptions, regulations, and rates applicable to the furnishing of interexchange telecommunications services provided by Telegenius, Inc. with principal offices located at 2901 Ridgelake Drive, Suite 212, Metairie, LA 70002. This price list applies for service furnished within the State of Arizona. This price list is on file with the Arizona Corporation Commission, and copies may be inspected during normal business hours at the Company's principal place of business.

Company Name: Telegenius, Inc. Company Address: 2901 Ridgelake Drive, Suite 212, Metairie, LA 70002 Company Phone Number: (504) 831-5090

Regulatory Contact Name: Kellie S. Webb, President Phone Number: (504) 831-5090

Issued: June 27, 2001 Effective:

Issued By:

CHECK SHEET

The sheets listed below, which are inclusive of this price list, are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original price list and are currently in effect as of the date on the bottom of this sheet.

SHEET	REVISION
1	Original
2	Original
3	Original
4	Original
5	Original
6	Original
7	Original
8	Original
9	Original
10	Original
11	Original
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Effective:

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Section 1 Technical Terms	5
Section 2 Services and Location	7
Section 3 Prices and Charges	3

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SYMBOLS

- (C) To signify changed conditions or regulation.
- (D) To signify discontinued rate, regulation or condition.
- (I) To signify increase.
- (K) To signify that material has been transferred to another sheet or place in the Price List.
- (M) To signify that material has been transferred from another sheet or place in the Price List.
- (N) To signify new rate, regulation, condition or sheet.
- (O) To signify no change. *
- (R) To signify reduction.
- (T) To signify a change in text for clarification.
- * The use of the symbol "O" shall be discretionary unless its use in the interest of clarity is evident or specifically requested by the Commission.

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SECTION 1 - TECHNICAL TERMS

A.C.C. - Arizona Corporation Commission

Access Line - An arrangement which connects the Customer's location to the Company's Underlying Carrier(s) network switching center.

Authorization Code - A numerical code, one or more of which are available to a customer to enable him/her to access the carrier, and which are used by the carrier both to prevent unauthorized access to its facilities and to identify the customer for billing purposes.

Authorized User: An end user authorized by the customer to use the service.

Card Number - A multi-digit identifying number which may be printed on each Prepaid Calling Card, which may also be referred to in this tariff as a PIN.

Company or Carrier - Telegenius, Inc.

Customer: The person, firm, corporation or other entity which orders or uses service and, has agreed by signature or otherwise to honor the terms of the service herein, and is responsible for the payment of rates and charges for service to call customer locations and for compliance with Price List regulations.

Day - From 8:00 a.m. up to, but not including, 5:00 p.m. local time Monday through Friday.

Evening - From 5:00 p.m. up to, but not including, 11:00 p.m. local time Sunday through Friday.

Holidays - The Company's recognized holidays are New Year's Day, Martin Luther King, Jr. Day, Presidents' Day, Veterans' Day, Memorial Day, Independence Day, Labor Day, Columbus Day, Thanksgiving Day and Christmas Day.

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SECTION 1 - TECHNICAL TERMS (Cont'd)

Measured Service: The provision of intrastate long distance measured time communications telephone service to customers who access the Carrier's service at its switching and call processing equipment by means of access facilities obtained from a local exchange common carrier. Carrier is responsible for arranging for the access lines.

Night/Weekend - From 11:00 p.m. up to, but not including, 8:00 a.m. Sunday through Friday, and 8:00 a.m. Saturday up to, but not including 5:00 p.m. Sunday.

Operator Station: A call that is completed with the assistance of an operator and billed to the calling party.

Person-to-Person: A call for which the person originating the call specifies to the operator a particular person, department or extension that is to be reached. Person-to-Person charges only apply when the call is completed to the requested party or when the calling party agreed to talk to another person.

PIN(s) - One or more multi-digit (usually 8 or more) personal identification numbers which have been assigned to a customer to use with a designated 800 number, or other access number, to access the Company's Underlying Carrier(s) network.

Prepaid Calling Cards - A plastic, paper or similar card issued by the Company, authorized vendor, or other common carrier which enables the Customer and/or User to use a preprogrammed number of minutes of the Company's telecommunication service. Each Prepaid Calling Card which represents a customer account, has a PIN and instructions for using the Company's Prepaid Calling Card telecommunications service.

Third Party Billing: Service option that allows a call to be billed to an account different from that of the calling or called party.

Underlying Carriers - Those A.C.C. approved telecommunications service providers whose services the Company resells to its customers under the provisions of this tariff.

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Issued By:	Ms. Kellie S. Webb	

Ms. Kellie S. Webb
President
Telegenius, Inc.
2901 Ridgelake Drive, Suite 212

Metairie, LA 70002

SECTION 2 - SERVICES AND LOCATIONS

2.1 DESCRIPTION OF SERVICE

- a. The Company intends to provide resold long distance telecommunications services throughout the State of Arizona, excluding rural service areas. The Company intends to subscribe to and resell all forms of interexchange services in the State of Arizona including: long distance services, Message Telephone Service, Wide Area Telephone Service, WATS-like services, Foreign Exchange Service, private lines, tie lines, access service, Prepaid Calling Card Services, Directory Assistance and Operator Assistance and other services and facilities of communications common carriers and other entities. The Company intends to provide service to both residential and business class customers throughout the entire State of Arizona.
- b. Timing of calls begins when the called station is answered, as determined by standard industry methods generally in use for ascertaining answer, including hardware answer supervision in which the underlying carrier sends a signal to the switch or the software utilizing audio tone detection. The Company does not bill for incomplete calls.

2.2 LOCATION OF SERVICE

The Company intends to provide resold and facilities-based long distance telecommunications services throughout the State of Arizona, excluding rural areas.

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Metairie, LA 70002

2.3 SERVICES

2.3.1 Usage Based Services

The Company's charges are based on the actual usage of the Company's Underlying Carrier services, in addition to any special features and/or service options, if any. Charges begin when the Company's answer supervision determines that the other party has picked up. Charges cease when the termination(s) is/are disconnected.

2.3.2 Long Distance Network Service

The Company's Long Distance Network Service provides for the resold and facilities-based provision of long distance network services. This service is a custom designed private telecommunication network that combines the efficiencies and benefits of both switched and private line service to meet the specific requirements of customers needing to communicate between geographic locations within the State.

Dedicated access circuits may be provided and billed by the Underlying Carrier. Dedicated access channels may be purchased from carriers other than the Underlying Carrier(s) only in accordance with A.C.C. rules or if the special access channel is jurisdictionally interstate. Charges for the dedicated access channel are determined by the access provider.

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2.3 SERVICES (Cont'd)

- 2.3.3 Each service Customer is billed individually for each call, on a conversation minute basis, placed through the Company since the previous month's billing. See Section 4, Rates, for the applicable rate schedule. For billing purposes, as delineated on each individual Prepaid Calling Card the minimum call duration and billing increments will be as follows:
 - 2.3.3.1 <u>Sixty (60) Second Billing Increments</u>: The minimum call duration for billing purposes will be sixty (60) seconds. All usage charges are measured thereafter in sixty (60) second increments. The duration of a call which involves a fractional part of a minute will be rounded up to the next higher full sixty (60) second period.
 - 2.3.3.2 One Hundred Twenty (120) Second Billing Increments: The minimum call duration for billing purposes will be one hundred twenty (120) seconds. All usage charges are measured thereafter in one hundred twenty (120) second increments. The duration of a call which involves a fractional part of a minute will be rounded up to the next higher full one hundred twenty (120) second period.
 - 2.3.3.3 One Hundred Eighty (180) Second Billing Increments: The minimum call duration for billing purposes will be one hundred eighty (180) seconds. All usage charges are measured thereafter in one hundred eighty (180) second increments. The duration of a call which involves a fractional part of a minute will be rounded up to the next higher full one hundred eighty (180) second period.

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2.3 SERVICES (Cont'd)

2.3.4 Prepaid Calling Card

- 2.3.4.1 This service permits use of a Prepaid Calling Card to access and pay for the Company's telecommunication services. Customers may purchase Prepaid Calling Cards directly from the Company or at a variety of retail outlets. Prepaid Calling Cards may be issued in denominations of \$5.00, \$10.00 and \$20.00. The Company may issue Private Label Prepaid Calling Cards and Standard Issue Prepaid Calling Cards, as well as Prepaid Calling Cards with a fixed number of preprogrammed minutes and Renewable Prepaid Calling Cards.
- 2.3.4.2 Users obtain the service by dialing an 800 number or other Access Codes to access the Underlying Carrier(s) network. The User is prompted by an automatic voice response system to enter his/her PIN, and then to enter the terminating telephone number. The Underlying Carrier(s) processor tracks the call duration from when the call is answered by the Underlying Carrier(s) processor for rating purposes on a real time basis. Billing for all calls ends when either party hangs-up. The total price of each call, including applicable taxes, is deducted from the prepaid amount on the Prepaid Calling Card. For some cards, when a User obtains access to the Underlying Carrier(s) processor, the balance on the card will be announced. A warning tone or message may be played when 60 seconds or less is left on the Prepaid Calling Card. The User can then complete the call within the time remaining on the Prepaid Calling Card. Customers have the option of purchasing Prepaid Calling Cards containing an expiration date of either six (6) months from the date of first use or twelve (12) months from the date of activation.
- 2.3.4.3 The Company offers origination from anywhere in the United States, and termination internationally. Availability of international termination may be limited by the Company's operating authority limits as set forth herein, or by service availability for international direct dialing.

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2.3 SERVICES (Cont'd)

2.3.5 Directory Assistance Service

Directory Assistance Service is provided by the Company's Underlying Carrier(s) to assist subscribers in obtaining telephone numbers.

2.3.6 Accessing Service

The service provided by the Company, through its Underlying Carrier(s), is one way dial in - dial out, multi-point telecommunications services, allowing the customer to originate calls through the network facilities of the Company.

2.3.7 Availability of Service

The services provided through the Company, are available where equal access and the Billing Systems of its Underlying Carriers are provided.

2.3.8 Timing of Calls

- 2.3.8.1 Long distance usage charges are based on usage of the Company's service. Chargeable time begins when a connection is established between the calling station and the called station. Chargeable time ends when either party "hangs up" thereby releasing the network connections.
- 2.3.8.2 Minimum call duration and usage measurement and rounding for billing purposes is specified on per-product basis in the rate section of this price list.
- 2.3.8.3 There is no charge applied for incomplete calls.

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2.4.1 Locations of Service

The services offered by the Company are to be available statewide, where the long distance services of its Underlying Carriers are available. The services offered by the Company are not intended to be limited geographically.

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SECTION 3 - PRICES AND CHARGES

3.1 PRICES AND CHARGES

3.1.1 Arizona Intrastate Intralata Rates

Actua		Add'l	<u>EVE</u> <u>First</u>	Add'l	<u>NIGHT</u> <u>First</u>	Add'l		
	\$0.20/min.	\$0.20/min.	\$0.20/min.	\$0.20/min.	\$0.20/min.	\$0.20/min.		
Maximum:								
	\$0.40/min.	\$0.40/min.	\$0.40/min.	\$0.40/min.	\$0.40/min.	\$0.40/min.		
	2.1.2	- Y 400-404- To-4	auluta Datas					

3.1.2 Arizona Intrastate Interlata Rates

<u>Actu</u> :	<u>DAY</u> <u>First</u> a l :	Add'l	<u>EVE</u> <u>First</u>	Add'l	<u>First</u>	<u>NIGHT</u> Add'l
	\$0.20/min.	\$0.20/min.	\$0.20/min.	\$0.20/min.	\$0.20/min.	\$0.20/min.
<u>Maxi</u>	mum:					
	\$0.40/min.	\$0.40/min.	\$0.40/min.	\$0.40/min.	\$0.40/min.	\$0.40/min.

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3.1 PRICES AND CHARGES (Cont

3.1.3 Prepaid Calling Card Service

	<u>DAY</u>	EV	<u>VE</u>	NIC	<u>GHT</u>
First	Add'l	First	Add'l	<u>First</u>	Add'l

Actual:

\$0.20/min. \$0.20/min. \$0.20/min. \$0.20/min. \$0.20/min.

Maximum:

\$0.40/min. \$0.40/min. \$0.40/min. \$0.40/min. \$0.40/min.

3.1.3.1 Customers will be billed the following per call payphone charge for Prepaid Calling Card services.

Per Call Charge \$0.59 \$1.18

3.1.3.2 Customers will be billed the following per call surcharge for Prepaid Calling Card services.

Per Call Charge \$0.99 \$1.98

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3.1 PRICES AND CHARGES (Cont'd)

3.1.3 Prepaid Calling Card Service (Cont'd)

3.1.3.3 Customers will be billed the following weekly maintenance fee for Prepaid Calling Card services.

	<u>Actual</u>	<u>Maximum</u>
Weekly Maintenance Fee	\$1.00	\$2.00

3.1.4 Deposit

The Company requires a deposit from the Customer. Deposits may vary, but are usually based on week of usage.

3.1.5 Advance Payments

The Company reserves the right to collect advanced payments as part of its Prepaid Calling Card service.

3.1.6 Directory Assistance Service

Customers will be billed the following per call charge for each directory assistance call. The directory assistance charge applies to each call regardless of whether the directory assistance bureau is able to furnish the requested telephone number.

	<u>Actual</u>	<u>Maximum</u>
Per Call Charge	\$0.75	\$1.50

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3.1 PRICES AND CHARGES (Cont'd)

3.1.7 Returned Check Charge

A fee will be charged whenever a check or draft presented for payment for service is not accepted by the institution on which it is written.

Per Check Charge \$25.00 Maximum \$50.00

3.1.8 Exemptions and Special Rates

3.1.8.1 Discount for Hearing Impaired Customers:

A telephone toll message which is communicated using a telecommunications device for the deaf (TDD) by properly certified hearing or speech impaired persons or properly certified business establishments or individuals equipped with TDDs for communicating with hearing or speech impaired persons will receive, upon request, calls placed between TDDs. The credit to be given on a subsequent bill for such calls placed between TDDs will be equal to applying the evening rate during business day hours and the night/weekend rate during the evening rate period. Discounts do not apply to surcharges or per call add on charges for operator service when the call is placed by a method that would normally incur the surcharge.

3.1.8.2 Operator Assistance for Handicapped Persons:

Operator station surcharges will be waived for operator assistance provided to a caller who identified him or herself as being handicapped and unable to dial the call because of a handicap.

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- 3.1 PRICES AND CHARGES (Cont'd)
 - 3.1.8 Exemptions and Special Rates (Cont'd)
 - 3.1.8.3 <u>Directory Assistance for Handicapped Persons</u>:

There shall be no charge for up to fifty calls per billing cycle from lines or trunks serving handicapped individuals. The Company shall charge the prevailing tariff rates for every call in excess of fifty within a billing cycle.

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ATTACHMENT D

	relegenius Cash Flow Forecast - Four Years (Quarterly)	terly)				2 Sept. 10 S	の一種の種								1 (8) 1 2 (8) 1 2 (8) 1		
Concide Opt. 1 Opt. 2 Opt. 3			Year 1				Year 2				Year 3		-		Year 4		
		1	Qtr 2	Qtr 3	Qtr 4	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Qtr 1	Qtr 2	Qtr 3	Qtr 4
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Goods Cooks 1,130,000 1,748,900 2,252,027 3,125,007 3,754,800 4,565,700 5,466,904 6,489,000 7,461,526 9,867,907 11,246,904 condit condit 2,700,000 7,851,000 1,962,901 1,962,901 1,962,901 1,962,901 2,962,907 3,465,900 6,480,900 1,962,901	Total Revenue	T	2,527,000	3,360,910	4,470,010		6	7		<u>.</u>					19,615,990	21,577,589	23,735,348
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Re 1,900 1,900 1,900 1,900 1,900 1,900 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 9,000 9,000 2,000 9,000 2,000 9,000 2,000 9,000 2,000 9,000 2,000 9,000 2,000 9,000 2,000 9,000 1,000 8,000 9,000 9,000 1,000 8,000 9,000 9,000 1,000 8,000 9,000 9,000 1,000 9,000 1,000 9,000 1,000 9,000 1,000 9,000 1,000 9,000 1,000 9,000 1,000 9,000 1,000 9,	Rent	6,840	7,045	7,257	7,474	7,698						9,192	9,468	9,752	10,045	10,346	10,656
14,250 14,250 14,250 13,150 14,250 13,150 10,258 10,259 11,259 1	Insurance	1,900	1,957	2,016	2,076	2,138						2,553	2,630	2,709	2,790	2,874	2,960
Table Tabl	Travel	14,250	18,953	25,207	33,525	40,230							121,587	133,745	147,120	161,832	178,015
Control 4,043 5,377 7,152 8,582 10,295 11,355 11,305 11,005 22,505 22,505 22,938 Control 2,210 4,073 56,79 75,543 90,652 108,783 113,58 114,304 207,165 229,279 273,795 Org 2,520 34,833 46,331 61,686 74,023 88,828 106,599 127,912 147,099 169,164 194,535 223,795 Org 1,755 1,830 77,591 103,180 137,229 164,675 197,610 237,132 294,539 223,795 Org 1,755 1,4304 137,229 164,675 197,610 237,132 284,539 376,329 432,788 497,655 Arg 4,550 4,550 4,687 4,888 4,933 5,122 25,665 5,485 5,688 5,776 5,520 6,128 6,332 Arg 4,500 4,500 1,525 14,304 17,165 20,598 24	Tefephone	11,020	14,657	19,493	25,926	31,111							94,027	103,430	113,773	125,150	137,665
22,110 42,706 56,799 75,543 90,652 108,782 1105,391 125,640 180,143 207,165 238,395 273,975 256,200 34,873 46,381 64,382 64,382 106,594 127,912 128,130 207,165 233,720 193,130 127,912 147,993 127,912 147,993 127,912 147,993 37,243 376,329 423,778 497,695 49,838 4,983 5,132 5,266 5,445 5,608 5,776 5,950 6,128 6,312 497,695 49,838 4,983 5,132 5,266 5,445 5,608 5,776 5,950 6,228 6,312 497,695 49,838 4,983 5,132 5,266 5,445 5,608 5,776 5,950 6,228 6,312 49,769 4,148 4,983 4,983 4,983 49,765 2,146 2,146 2,471 2,666 34,710 48,525 44,510 48,511 34,143 4,149 4,141 11,483 15,699 <td< td=""><td>Postage</td><td>3,040</td><td>4,043</td><td>5,377</td><td>7,152</td><td>8,582</td><td></td><td></td><td></td><td></td><td></td><td></td><td>25,938</td><td>28,532</td><td>31,386</td><td>34,524</td><td>37,977</td></td<>	Postage	3,040	4,043	5,377	7,152	8,582							25,938	28,532	31,386	34,524	37,977
56,200 34,831 46,381 64,581 64,581 64,581 64,582 74,072 188,881 106,594 127,912 147,099 169,164 194,339 223,720 58,330 77,579 103,180 137,229 164,675 197,610 237,132 284,559 327,243 376,239 432,778 49,565 49,765 197,610 237,132 284,559 327,243 376,239 432,778 49,565 432,778 49,565 432,778 49,565 432,778 49,565 432,778 49,565 432,778 49,565 432,778 49,565 432,778 49,565 432,778 49,565 432,778 49,565 432,778 49,565 432,778 49,565 432,778 49,565 432,778 49,565 432,778 49,565 432,778 49,565 432,778 49,565 432,778 49,519 486,623 529,617 494,555 49,193 45,110 51,677 49,110 39,226 45,110 51,877 49,171 29,661 34,110	Office expense	32,110	42,706	56,799	75,543	90,652									331,510	364,661	401,127
595,540 77,579 103,180 175,29 164,675 197,610 237,132 284,559 327,243 376,229 432,789 49,7655 4,7655 197,610 237,132 284,559 327,243 376,229 432,789 49,7655 4,7655 4,7655 4,7655 4,7655 4,7655 4,7656 281,611 337,723 49,523 5,568 25,766 5,765 5,765 5,765 5,765 5,765 5,312 6,312 4,765 4,838 4,983 4,983 4,983 4,983 4,983 4,983 4,755 24,101 337,225 45,110 51,877 45,873 45,110 51,877 45,873 45,110 51,877 45,873 45,110 51,877 45,972 24,972 29,661 34,110 39,226 45,110 51,877 45,110 51,877 45,110 51,877 24,973 24,977 24,973 24,977 24,93 24,973 24,513 24,513 24,513 24,513 24,513 24,513 24,513 24,51	Advertising	26,220	34,873	46,381	61,686	74,023		1				194,539			270,701	297,771	327,548
4,500 4,507 4,838 5,132 5,286 5,445 5,608 5,776 5,950 6,128 6,312 99,750 132,668 175,448 234,576 281,611 337,933 405,519 46,623 55,617 6,980 6,032 81,107 6,080 8,086 10,755 14,304 17,165 20,586 24,717 29,661 34,110 392,26 45,110 51,877 1,900 1,957 2,016 2,076 2,138 2,203 2,269 2,337 2,407 2,479 2,553 2,530 1,474 13,490 13,895 14,312 14,741 15,183 15,639 16,501 16,591 17,601 18,129 18,673 1,4250 4,893 5,039 5,140 5,346 5,793 5,872 5,872 5,872 6,017 6,918 6,575 3,800 50,540 67,188 89,400 107,280 128,735 1,798,419 2,743,45 2,843,745 2,433	right sening right of the	20,220	6/5/1/	103,180	137,229	164,675	TOTAL SALES	a proposition to	Total Lines			432,778	497,695	547,464	602,211	662,432	728,675
500 12,200 12,400 24,610 241,01 337,93 405,319 464,529 740,093 81,107 6,688 8,886 10,755 14,304 17,165 20,968 24,717 26,613 39,617 945,529 740,093 81,107 1,900 1,900 1,907 2,016 2,076 2,138 2,203 2,269 2,337 2,407 2,479 2,553 2,530 1,900 1,900 1,907 2,016 2,076 2,138 2,263 2,337 2,407 2,479 2,553 2,530 4,750 4,893 5,039 5,140 5,346 5,507 5,672 5,672 5,672 6,017 6,918 6,575 6,575 6,575 6,575 6,575 6,575 9,540 107,280 128,726 57,931 69,518 79,945 94,249 224,231 245,165 284,242 224,231 245,165 281,940 224,231 245,468 213,188 24,231 24,231 24,243	Printing and reproduction	00.750	150,4	4,000	4,983	5,132		-				6,128	6,312	6,501	6,697	6,897	7,104
1,900 1,957 2,016 2,076 2,138 2,203 2,269 2,337 2,407 2,479 2,553 2,630 13,490 13,490 13,895 14,312 14,741 15,183 15,639 16,106 16,591 17,601 18,129 18,673	Shipping/Freight	6,080	8,086	10.755	14.304	17 165					900,00	45 110	51 877	57 065	62 771	840,922	75 953
13,490 13,895 14,312 14,741 15,183 15,639 16,108 16,591 17,089 17,601 18,173 18,673 14,750 4,893 4,750 4,893 5,509 5,346 5,549 5,540	Dues and subscriptions	1,900	1,957	2,016	2,076	2,138						2,553	2,630	2,709	2,790	2,874	2,960
4,750 4,893 5,039 5,190 5,346 5,507 5,872 5,842 6,107 6,198 6,384 6,575 6,575 6,198 6,198 6,384 6,575 1,587 1,587 1,587 1,587 1,587 1 1,587 1,5	icenses and permits	13,490	13,895	14,312	14,741	15,183						18,129		19,234	19,811	20,405	21,017
14,250 18,953 25,207 33,525 40,230 48,276 57,931 69,518 79,945 91,937 105,728 121,587 38,000 50,540 67,218 89,400 107,280 128,736 154,484 185,380 213,187 245,165 281,940 234,231 522,760 639,358 769,155 953,050 1,102,846 1,281,376 1,484,623 1,788,491 2,241,866 2,253,745 2,889,874 407,240 128,742 239,118 387,953 505,358 649,668 822,902 1,032,081 1,435,615 1,685,358 1,973,594 15,589 42,485 78,909 128,025 167,098 214,391 271,588 340,587 402,375 473,753 556,168 651,286	Conferences	4,750	4,893	5,039	5,190	5,346					6,198			6,772	6,976	7,185	7,400
38,000 50,540 67,218 89,400 107,280 128,736 154,494 185,380 213,187 245,165 281,940 224,231 522,760 629,358 769,155 953,050 1,102,846 1,281,376 1,494,352 1,748,623 1,978,491 2,241,866 2,543,745 2,889,874 47,240 128,742 239,118 387,953 506,358 649,668 822,902 1,032,081 1,219,319 1,435,615 1,685,358 1,973,594 15,589 42,485 78,909 128,025 167,098 214,391 271,558 340,587 402,375 473,753 556,168 651,286	Commissions	14,250	18,953	25,207	33,525	40,230					91,937			133,745	147,120	161,832	178,015
522,760 629,358 769,155 953,050 1,102,846 1,281,376 1,494,352 1,748,623 1,978,491 2,241,866 2,543,745 2,889,874 47,240 128,742 239,118 387,953 506,358 649,668 822,902 1,032,081 1,219,319 1,435,615 1,685,358 1,973,594 15,589 42,485 78,909 128,025 167,098 214,391 271,558 340,587 402,375 473,753 556,168 651,286	Other	38,000	50,540	67,218	89,400	107,280					245,165	281,940	324,231	356,654	392,320	431,552	474,707
47,240 128,742 239,118 387,953 506,358 649,668 822,902 1,032,081 1,219,319 1,435,615 1,685,358 1,973,594 15,589 42,485 78,999 128,025 167,098 214,391 271,558 340,587 402,375 473,753 556,168 651,286	Total Operating Expenses	522,760	629,358	769,155	953,050	1,102,846	1,2	1,4	-		2,241,866	2,543,745	2,889,874	3,157,573	3,451,402	3,773,957	4,128,089
4/_4401 128/742 239,118 387,953 506,358 649,668 822,902 1,219,319 1,435,615 1,685,358 1,973,594 15,589 42,485 76,909 128,025 167,098 214,391 271,558 340,587 402,375 473,753 556,168 651,286																	
15,589 42,485 78,909 128,025 167,098 214,391 271,558 340,587 402,375 473,753 556,168 651,286	allings before income lax	4/,240	128,742	239,118	387,953	506,358	649,668		1,03		1,435,615	1,685,358	1,973,594	2,192,243	2,433,395	2,699,320	2,992,515
	Income Tax	15,589	42,485	78,909	128,025	167,098					473,753	556,168	651,286	723,440	803,020	890,776	987,530
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